

**MPMA INVITES MEMBERS TO PARTICIPATE IN THE COMPAMED 2022 TRADE MISSION TO
DUSSELDORF, GERMANY, FROM 14 – 17 NOVEMBER 2022**

1. ABOUT MPMA'S TRADE MISSION TO COMPAMED 2022

The Malaysian Plastics Manufacturers Association (MPMA) is organising a trade mission for members to exhibit in the COMPAMED 2022 to promote their products to potential buyers worldwide. This programme is funded by the Malaysia External Trade Development Corporation (MATRADE) under the **Empower Trade Association Grant (ETA)**. The purpose of ETA is to intensify collaborations between private and public sector, especially in enhancing the export ecosystem and to empower trade associations in driving export agenda.

2. ABOUT COMPAMED 2022 – HIGH-TECH SOLUTIONS FOR MEDICAL TECHNOLOGY

COMPAMED is a specialised trade fair for the suppliers of the medical technology industry. It is organised in conjunction with MEDICA, the world's largest trade fair for medical technology, electromedical equipment, laboratory equipment, diagnostics and pharmaceuticals. Participating companies are from Germany, Turkey, India, Australia, Pakistan, Japan, etc.

Reference: <https://www.compamed-tradefair.com/>

3. PARTICIPATION AT COMPAMED 2022

A total of **10 companies** will be selected to participate, based on the following selection criteria:

- i Open to MPMA members only.
- ii Businesses equipped or in the process of adopting **ISO 13485** Medical Devices Quality Management Systems and/or **CE Mark** within the medical supplies sector.
- iii **Export-ready** companies with proven track record of medical devices exports would be an added advantage.
- iv The 10 exhibitors are required to **achieve a total sales volume of RM250 million (an average of RM25 million per company)** over a period of five years after COMPAMED 2022.
- v Exhibitors **must disclose their sales achievement(s) and other feedback required by MATRADE after the trade fair.**
- vi All applications will be subjected to a final acceptance by MATRADE.

Under the ETA Grant, the following will apply to participating companies:

- i Exhibition space (hall rental), booth construction and media fees will be funded up to RM370,000 for 10 companies.
- ii Participating companies are required to bear the cost of travelling and accommodation, local transport, daily meals and logistic costs for exhibits.
- iii Participants can claim up to RM25,000 from the Market Development Grant (MDG) for the following eligible expenses:
 - a. Participation fee
 - b. Booth Construction/ Enhancement
 - c. Air fare
 - d. Accommodation

Reference: <http://www.matrade.gov.my/en/component/joomdoc/MDG/july-2020/MDG%20Guidelines%202020.pdf/download>

4. PARTICIPATION FEES

A **Commitment Fee of RM12,000 per company** is required to secure place (upon selection) in COMPAMED 2022.

Upon selection, companies must pay the Commitment Fee to MPMA by **25 September 2022**.

5. TRAVELING DETAILS

Companies can contact Ms Foong of OREX Travel and Tours to inquire and make arrangements for their flight and accommodation – E: sm.foong@orextravel.com or H: +6012 654 3511.

MPMA is pleased to advise below the proposed travelling, accommodation details as well as indicative costings as at 25 July 2022.

Travelling dates	12 to 18 November 2022
FLIGHT ITINERARY WITH EMIRATES Airlines (Travel Package by OREX Travel)	EK343 12 Nov KL-Dubai 0145 - 0505 EK055 12 Nov Dubai-Dusseldorf 0830 - 1240 EK056 18 Nov Dusseldorf-Dubai 1430 - 0005 RK346 18 Nov Dubai-KL 0330 - 1435
ACCOMMODATION DETAILS	MERCURE HOTEL DUSSELDORF SUD (4 STAR or similar) 10 minutes' drive from the city centre and 20-minute drive from the exhibition ground
TOTAL TOUR PRICE (Subject to change until ticketed)	RM10,050 per person- TWIN SHARING RM13,650 per person- SINGLE SHARING Cost includes economy class air ticket + airport taxes +return airport transfer +daily breakfast. (Travel packages above exclude optional tours, daily train ticket around EUR 7.30 per pax, transfer, meals and all personal incidentals)

6. HOW TO PARTICIPATE

Join the '**MPMA's Trade Mission to COMPAMED 2022**' Webinar to understand about COMPAMED 2022, participation details and selection criteria under the ETA Grant.

Interested participants can register their interest to participate at COMPAMED 2022 under the ETA Grant through a Registration Form that will be distributed during the Webinar.

Details of the **MPMA's Trade Mission to COMPAMED 2022** Webinar are as follows:

Date: Thursday, 25 August 2022
Time: 10.00 am – 12.00 noon
Via Zoom

Registration link:

<https://us06web.zoom.us/meeting/register/tZlpcuqurD8tGNY0K38wxMFD-gCZ6JteKFEL>

For inquiries, kindly contact:

Mr SC Chan, Manager, Industry

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Ms Dharshini Komagan

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Thank you.

MALAYSIAN PLASTICS MANUFACTURERS ASSOCIATION

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